

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the

OMB Number: 3235-0123 Expires: September 30, 1998

Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

8 51125

| | S | ecurities Exchange | Act of 1934 and Ru | de 17a-5 Thereund | er | |
|-----------|---------------------------|-----------------------|--|-------------------|--|------------------|
| REPORT | FOR THE PERI | OD BEGINNING | 06/01/00 MM/DD/YY | AND ENDING _ | MM/DD/YY | 131/200 |
| | | A. REGI | TRANT IDENTIF | ICATION | | |
| NAME C | OF BROKER-DEA | LER: <i>HIGLEY HA</i> | ILL SECURITIES, | tnc. | OFFICIAL USE O | NLY |
| | | | | | FIRM ID. NO | |
| ADDRES | SS OF PRINCIPA | L PLACE OF BUSIN | ESS: (Do not use P.O. | Box No.) | FIRM ID. NO | |
| | | 3 OAK STREE | (No. and Street) | | | |
| | | | (No. and Street) | | | |
| | WESTBOROU | G-H | MA | | 01581 | |
| | (City) | | (State) | | (Zip Code) | |
| NAME A | | | SON TO CONTACT II | | | loon |
| | | STEPHEN L. HI | | (| 508-836-4 Area Code — Telephone No. | .) |
| | · | B. ACCO | UNTANT IDENTI | | | |
| INDEPE | ENDENT PUBLIC | | se opinion is contained | | | |
| | | K | ARLL HARVEV | E. | | |
| | | (Name - | ARLL, HARVEY - if individual, state last, first, mi | iddle name) | | |
| 41 | MIDDLE S | TREET | NEWBURYPORT (City) | MA | Č | 1950 ip Code) |
| (Address) | | | (City) | (State) | 2 | ip Code) |
| CHECK | | | | | | ocen |
| | ☐ Certified Public Accoun | | | | PROCES | JJEU |
| | | | ates or any of its posse | ssions. | P APR 0 1 | 2002 |
| | | | FOR OFFICIAL USE ONL | Y | THOMS | وجواننساتيب |
| | | | | | FINANC | JAL PAR |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240,17a-5(e)(2).

OATH OR AFFIRMATION

| J. | STEAHEN L. HALL | , swear (or affirm) that, to the |
|-------------------|--|---|
| besi | of my knowledge and belief the accompanying fir | nancial statement and supporting schedules pertaining to the firm of |
| | HIGLEY HALL SECURITIES . I | |
| | NOVEMBER , 200/ are true | and correct. I further swear (or affirm) that neither the company has any proprietary interest in any account classified soley as that of |
| | STEPHEN HALL AND ALMSON J. HALL | 18K5-1000-0985 |
| | STEPHEN L. HALL (ROTH ERA) | 1255-1000-0984 |
| فلملل | STERHEN L. HALL GOR YARRINGTON M | • |
| 77. 17. 17. | | |
| - ~ | | |
| 7 | | Signature |
| ٩ | The same of the sa | PRESIDENT |
| 10 | | Title |
| | Maria a Maria | |
| | Acula della | |
| 11/ | Novary Public Karla A. Allara | X. |
| 1 | ly comnission expires: 3/18/2005 | |
| Th | s report** contains (check all applicable boxes): | |
| | (a) Facing page. | |
| | (b) Statement of Financial Condition. | |
| | (c) Statement of Income (Loss). | |
| | (d) Statement of Changes in Financial Condition. | |
| | (e) Statement of Changes in Stockholders' Equity | |
| | (f) Statement of Changes in Liabilities Subordinat | ted to Claims of Creditors. |
| | (g) Computation of Net Capital | popularmenta Durante to Dula 1522 2 |
| | (h) Computation for Determination of Reserve Re(i) Information Relating to the Possession or con | |
| | | nation, of the Computation of Net Capital Under Rule 15c3-1 and the |
| ئسا | | e Requirements Under Exhibit A of Rule 15c3-3. |
| | | dited Statements of Financial Condition with respect to methods of con- |
| | solidation. | |
| | (l) An Oath or Affirmation. | |
| | (m) A copy of the SIPC Supplemental Report. | |
| | (n) A report describing any material inadequaries for | and to exist or found to have existed since the date of the mersions and t |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Higley Hall Securities, Incorporated

Audited Financial Statements

May 31, 2001

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Harvey E. Karll CPA, P.C.

41 Middle Street Newburyport, Massachusetts 01950 (978) 465-9512 Fax (978) 462-9043

Report of Independent Accountant

To the Board of Directors Higley Hall Securities, Incorporated

I have audited the accompanying statement of financial condition of Higley Hall Securities, Incorporated as of May 31,2001, and the related statements of income, stockholders' equity, retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the management of the company. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management of the Company, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the aforementioned financial statements present fairly, in all material respects, the financial position of Higley Hall Securities, Incorporated as of May 31, 2001, and the results of its operations and its cash flows for the year then ended, in conformity with generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of Higley Hall Securities, Incorporated are presented for the purpose of additional analysis and are not required as part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, are fairly stated, in all material respects, when considered in relation to the basic financial statements taken as a whole.

October 29, 2001

9 Lawy Karll CPA, P.C.

Higley Hall Securities, Incorporated Balance Sheet May 31, 2001

Assets

| Current Assets Cash - Checking Cash - Money Market Deposit-Clearing Account Commissions Receivable | \$ 85.00 16,546.06 25,000.00 3,215.65 | |
|--|--|-----------------|
| Total Current Assets | | \$ 44,846.71 |
| Fixed Assets | | |
| Total Fixed Assets | | 0.00 |
| Other Assets | | |
| Total Other Assets | | 0.00 |
| Total Assets | | \$ 44,846.71 |

Higley Hall Securities, Incorporated Balance Sheet May 31, 2001

Liabilities & Equity

Liabilities

| Total Liabilities & Equity | | | \$ 44,846.71 |
|---|-----------|--|-----------------|
| Total Equity | | | 41,319.12 |
| Equal Common Stock Paid in Capital Retained Earnings Current Earnings | iity (| 5,000.00 34,273.00 10,197.67) 12,243.79 | |
| Total Liabilities | | | 3,527.59 |
| Total Long Term Liab. | | | 0.00 |
| Long Term Liabilities | | | |
| Total Current Liab. | · | | \$ 3,527.59 |
| Current Liabilities Accounts Payable Accrued Expenses Federal Income Tax Pay State Income Tax Payable | \$ | 210.59 2,585.00 458.00 274.00 | |

Higley Hall Securities, Incorporated Income Statement

Twelve Months Ended May 31, 2001

| | Υe | ear To Date | ે |
|--|----|------------------|------------|
| Income Commissions Income | \$ | 22,557.28 | 100.0 |
| Less: Clearing Cost | - | 2,690.51 | 11.9 |
| Net Commissions Income | | 19,866.77 | 88.1 |
| General & Administrative Exp. (See Schedule A) | | 9,097.14 | 40.3 |
| Net Income/(Loss) From Operations | | 10,769.63 | 47.7 |
| Other Income Interest Income | | 2,388.16 | 10.6 |
| Total Other Income | - | 2,388.16 | 10.6 |
| Net Income/(Loss) Before Taxes | | 13,157.79 | 58.3 |
| Provision for Income Taxes Federal Income Taxes State Income Taxes | | 458.00 456.00 | 2.0 2.0 |
| Total Provision for Income Taxes | | 914.00 | 4.1 |
| Net Income | \$ | 12,243.79 | 54.3 |

Higley Hall Securities, Incorporated Income Statement Twelve Months Ended May 31, 2001

| | Ye | ar To Date | ક |
|--|----|------------|------|
| General & Administrative Exp. (Schedule A) | | - | |
| Automobile Expense | \$ | 48.33 | 0.2 |
| Bank Charges | | 80.00 | 0.4 |
| Business Meals | | 614.32 | 2.7 |
| Dues & Subscriptions | | 645.17 | 2.9 |
| Insurance | | 216.72 | 1.0 |
| Leased Computer | | 874.26 | 3.9 |
| Office Expenses | | 422.07 | 1.9 |
| Professional Fees | | 4,025.00 | 17.8 |
| Regulary Fees | | 1,355.00 | 6.0 |
| Taxes Others | | 85.00 | 0.4 |
| Telephone | | 731.27 | 3.2 |
| Total G & A Expense | \$ | 9,097.14 | 40.3 |

HIGLEY HALL SECURITIES, INCORPORATED STATEMENT OF STOCKHOLDERS' EQUITY MAY 31, 2001

| Beginning Stockholders' Equity | \$ 39,273 |
|--------------------------------|-----------|
| | |
| Ending Stockholders' Equity | \$ 39,273 |

HIGLEY HALL SECURITIES, INCORPORATED STATEMENT OF RETAINED EARNINGS MAY 31, 2001

| Beginning Retained Earnings | \$ (8,197.67) |
|---|------------------------------|
| Prior Period Adjustment Beginning Retained Earnings, as Adjusted | (2000.00) (10,197.67) |
| Current Years Operations | 12,243.79 |
| Ending Reatined Earnings | \$ 2,046.12 |

Higley Hall Securities, Incorporated Statement of Cash Flows Twelve Months Ended May 31, 2001

| | | | Year | To Date |
|---|----|--------------------------------|------|-----------|
| Cash Provided from Operations Net Income (Loss) Adjustments | \$ | 12,243.79 | | |
| Add: Federal Income Tax Pay State Income Tax Payable Less: | | 458.00 274.00 | | |
| Commissions Receivable Accounts Payable Accrued Expenses | (| 3,215.65) 37.41) 456.00) | | |
| Cash from Operations | | <u> </u> | | 9,266.73 |
| Cash Flows - Invested Deferred Income Taxes | | 2,000.00 | | |
| Investing Cash Flows | | | | 2,000.00 |
| Cash Flows - Financing Retained Earnings | (| 2,000.00) | , | |
| Financing Cash Flows | | | (| 2,000.00) |
| Cash Increase (Decrease) | | | | 9,266.73 |
| Cash - Beginning of Year Cash - Checking Cash - Money Market | | 73.66 32,290.67 | | |
| Total Beginning of Year | | | | 32,364.33 |
| Cash on Statement Date | | | \$ | 41,631.06 |
| • | | | | |

HIGLEY HALL SECURITIES, INCORPORATED COMPUTATION OF NET CAPITAL MAY 31, 2001

| Net Worth | \$ 41,319 |
|-----------------------------|-----------|
| Current Capital | 41,319 |
| Net Capital (ANC) | \$ 41,319 |
| Aggregate Indebtedness (AI) | \$ 3,528 |
| AI/ANC | 8.54% |
| Required Capital | 5,000 |
| Excess Capital | \$ 36,319 |

HIGLEY HALL SECURITIES, INCORPORATED RECONCILIATION OF AUDITED VS UNAUDITED NET CAPITAL

MAY 31, 2001

| Unaudited Net Capital | \$ 47,029 |
|-----------------------|-----------|
| Year End Accruals | (5,710) |
| Audited Net Capital | \$ 41,319 |

HIGLEY HALL SECURITIES, INCORPORATED

REPORT ON MATERIAL INADEQUACIES

MAY 31, 2001

There were no material inadequacies found to exist or found to have existed since the date of the previous audit.

Higley Hall Securities, Inc.

Notes to Financial Statements

For the Year Ended May 31, 2001

A. Organization and Nature of Business:

The Company is a non-clearing Broker-Dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company is a Massachusetts corporation that was formed May 24, 1999 and began operations June 1, 1999.

B. Significant Accounting Policies:

Accounting Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents - For purposes of the Statement of Cash Flows, the Company considers cash and highly liquid interest bearing deposits to be cash and cash equivalents.

Commissions - Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

C. Clearing Arrangements:

Essentially all customer stock and bond transactions are introduced and will be cleared through Dain Correspondent Services, Inc.. Accordingly, all amounts due to and from customers and all customer account balances will be carried on the books of Dain Correspondent Services, Inc. and will not be presented in these financial statements.

D. Net Capital and Aggregate Indebtedness:

Pursuant to SEC Rule 15c3-1, the Company is required to maintain Net Capital of \$5,000 or 1/15th of Aggregate Indebtedness, whichever is greater. Aggregate Indebtedness must not exceed Net Capital as those terms are defined by a ratio of more than 15 to 1. At May 31, 2001 the Company had Net Capital of \$41,319 which exceeded required net capital by \$36,319 and its ratio of Aggregate Indebtedness to Net Capital was .0854 to 1. 0 as of May 31, 2001.

E. Exemption from Rule 15c3-3

The Company does not collect any customer funds. The Company does not hold any securities for its customers and it clears all transactions with a clearing broker or dealer. Accordingly, the Company meets the exemptive provisions of Rule 15c3-3.

Higley Hall securities, incorporated

Notes to Financial Statements

For the Year Ended May 31, 2001

(Continued)

F. Common Stock

Common Stock, No Par Value 10,000 Shares Authorized and 1000 Shares Issued and Outstanding

\$5,000.00